



Patient Centric Supply Chain Building the business case

David Lawson Chief Procurement Officer Guy's & St Thomas' NHS Foundation Trust



Our Healthier South East London Sustainability and Transformation Partnership

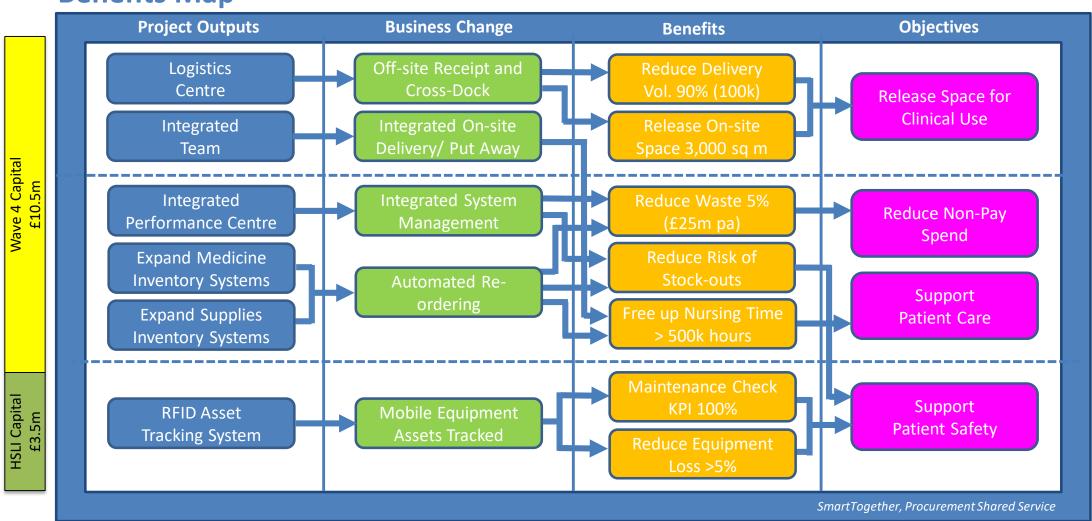




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Benefits Map







Collecting the data (1) Asset Tracking

Datix incident reporting: 535

Equip Library: 14%

Equip Audit: 39%

Preventative Maintenance Check: 52%





Collecting the data
(2) Inventory Management

Annual Spend: £0.5b

Requisitioning: 8 min

Waste: 0-20%

NRLS incident reporting: 1 per 100





Collecting the data
(3) Off-site consolidation

In-bound truck deliveries: 40,000+

Space: 1,352 sq m

Internal Delivery per building: 491 per day

WTE: 87.00





Convert Data into £ impact

Metric	£ value
Asset Tracking	
14% equip library loss in 12 months	£658K
39% equip not found	£1.2M
Off-site consolidation	
1,352 sq m released	£400K
29% reduction in on-site overhead	£750K
Inventory management	
1% reduction in expenditure	£5M
5% reduction in expenditure	£25M





Convert Data into patient impact

Metric	Impact
Asset Tracking	
Reduce Datix incidents	Patient Safety
Reduce Equip Library losses	Patient Safety
Increase Maintenance check KPI	Patient Safety
Off-site consolidation	
Reduce truck deliveries	Public Health
Reduce multiple deliveries to same location	Patient experience
Inventory Management	
Reduce manual Req. processing volume	Direct time to care
Reduce NRSL medication incidents	Patient Safety





Align with Trust Strategy

Together we care Our strategy





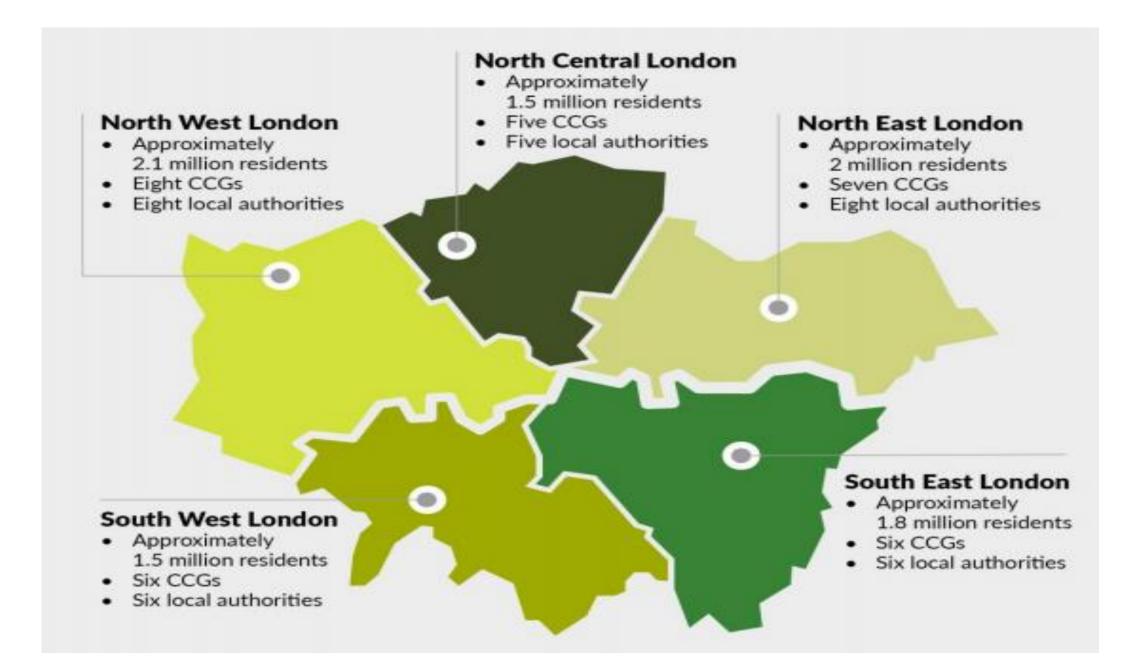
Engagement

This is not a procurement project!



Scale up to STP









Conclusion

- Prep: Collect the data, wide engagement
- Scale up to STP
- Do not reinvent the wheel





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