

EDI Plus Limited

Our Credentials & What we do

Prepared By: Paul O'Sullivan
Sales & Account Manager
EDI Plus Limited
posullivan@edi-plus.com
01752-237081
07778-566037

1. Introduction

This document provides a brief outline of EDI Plus Limited as a main provider of electronic data interchange services. It will be of interest to those organisations who are looking to digitise their document exchanges and are considering the adoption of much more efficient data interchange methodologies. And it applies equally to those companies who wish to review the services they currently have in place with a view to improving and extending those services.

We are experts in providing many forms of document and transactional data interchange techniques and, in conjunction with our ethos for collaboration and partnership, we aim to provide straightforward, cost-effective and fully supported services that best serve the needs of our clients.

For more details about our service or if you have any queries relating to the document please contact Paul O'Sullivan of EDI Plus Limited.

2. EDI Plus Limited – Our Credentials

EDI Plus Limited are experts in providing all forms digitisation and document exchange services to clients in a range of business sectors, including Retail & Wholesale, Manufacturing & Distribution, Hospitality, Healthcare, Logistics and Utilities. We provide a comprehensive and flexible Service (“EDI PLUS”) so that our clients can achieve effective integration with not only those trading partners who are capable of document exchange using traditional EDI, but also with those clients and their trading partners who are not able to adopt this approach. We adopt an ‘any-to-any’ and ‘many-to-many’ approach so that our clients achieve the widest possible coverage for electronic data interchange, with the maximum flexibility.

Our reputation for excellence has been built over many years and we are proud to work on a long-term basis with many prestigious and high-profile clients. Our independence from large-scale operators allows us to provide unrestricted advice and achieve highly flexible solutions.

We are a profitable and growing business, with a dedicated workforce, incorporating many years of experience in the provision of efficient data exchange services. We specialise in continuing to enhance these services in line with the changing business needs of our clients, thereby providing them with the flexibility of approach which they and their trading partners require. We provide an unparalleled sense of openness in our dealings ensuring, for example, that all activities are fully costed in advance – there are no ‘hidden extras’.

EDI Plus Limited



Companies using one or more products & services include:



3. Overview of the EDI PLUS Service

The EDI PLUS Service is secure, scalable and flexible, supporting a wide variety of data translations and protocols between trading partners, and will work with existing or new communication methods and data formats. The type of transactions the service deals with is many and varied but will typically cover the procurement requirements of our clients – Purchase Orders, Delivery Notifications, Invoices and Remittance Advices. Other document types can also be exchanged – Manufacturing Schedules, Products & Prices, Customs Information, etc – as identified by individual business requirements.

There is usually no requirement for customers to install and maintain additional software within their own technical environment and there is no need for them to buy in and maintain the specialised skills and management required for efficient electronic data exchange.

The service itself deals directly with all nominated trading partners – this is the Customer Engagement element of our Service. We therefore catering for those partners' specific data formats and their preferred communications protocols. Our wide-ranging expertise in this area results in a flexible, high quality and reliable process which enables information exchange with a far wider range of trading partners than is often achievable by traditional means.

We have long experience of implementing direct point-to-point methodologies which incorporate traditional EDI formats (EDIFact, X12, Tradacoms, EANCOM, VDA, etc), using standard communications protocols (FTP, SFTP, AS2, AS4, VAN, etc). We are also accredited PEPPOL Access Point Providers and so are able to manage document exchange into and out of the PEPPOL Network.

Because we have successfully increased the scope of our services, we are able to incorporate a much wider range of organisations, including much smaller companies who have traditionally been unable to adopt fully integrated techniques. To enable such organisations to fully benefit from digital data exchanges, these additional methodologies include:

- Electronic exchanges using alternative data formats (eg. XML, CSV & TXT) and incorporating fully bespoke formats where required
- Web Portals (branded to our customers' needs), enabling the smallest companies to be included
- Specialised PDF readers to allow emailed documents to be included in the overall scope
- Scanning and OCR techniques so that other manual documents can be included

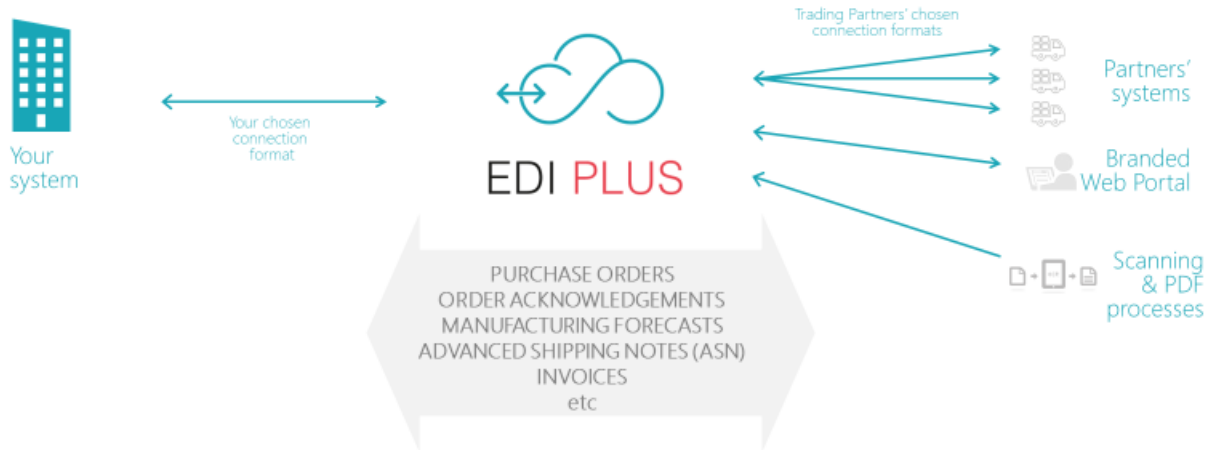
In all cases, we work to automate and incorporate a wider range of documents from all trading partners into a single process for our clients.

Once in operation, the EDI PLUS Service monitors all throughput on a 24/7 basis and we are happy to share this element of the service our clients if they prefer. Where a problem is encountered, the EDI Plus Support team is automatically notified so they are aware of, and have typically dealt with, time-critical issues before any involvement from our clients or their trading partners, thereby eliminating delays in reporting and responding to support issues.

All personnel involved in providing the service are based in our UK offices in Plymouth.

All data storage is UK-based and therefore fully compliant with UK legislation.

EDI PLUS – Extensive & Collaborative EDI Services



In short, we provide flexible and robust processes that are supported by an unsurpassed level of customer service. This results in cost-effective, reliable and adaptable processes which ensure the longevity of our commercial relationships.